

Top 100 Tech Companies Founded and Managed by Indians in the U.S.

The Indian entrepreneurial community residing in the U.S. is ending 2014 on a high note. With markets having recovered and disruptive technologies such as cloud, big data, analytics, mobile, IoT becoming mainstream, a new wave of innovative companies have emerged in the market and are winning over the CIOs. Indian techies are now the toast of Silicon Valley for having built several path breaking product companies that aim at solving critical enterprise issues.

It is time once again to recognize the best among thriving Indian entrepreneurial community in the U.S. Siliconindia presents to you the si100 list for 2014. Like every year, the annual si100 issue includes carefully scrutinized companies which display the characteristics of long-term visibility, sustained growth, business focus, profitability and customer and employee value-creation. The exhaustive list consists of companies which have made a mark in their area of expertise, be it Customer Relationship Management, Enterprise Resource Planning, Cyber Security, Networking, Mobile Apps, Hybrid Cloud or Web-Scale IT,

offering an opportunity for strategic business advantage for early adopters and unveiling the potential for significant market disruption. While some are bringing revolution to the business processes through their products, others are making sure through their services that technological adoptions are perfectly oriented towards the objectives.

We salute each and every one of these entrepreneurs for their leadership, and particularly for their unrelenting dedication in building their companies. Each and every entrepreneur on this list demonstrates the utmost passion for building lasting enterprises and exudes confidence that they will succeed in tackling the current economic conditions.

A distinguished panel comprising of accomplished Indian CEO's & CIO's of public companies, VC's, analysts, founders of other VC funded companies including siliconindia editorial board decided on the top 100 companies. We congratulate the 100 finalists for achieving this vote of respect from industry leaders and commend the enterprising spirit of the Indian community and its dynamic leaders.



Company:

Imex Systems Inc.

Key Person:

Damodar Arapakota, President & CEO

Website:

imexsystems.com

Description:

A specialized technology provider for smart governments and smart cities

Imex Systems, Inc.: Powering Smart Cities through Smart Governments

Many governments in developed countries invested billions of dollars to implement e-Government solutions. Unfortunately, many of these governments don't realize the benefits.

Instead of presenting e-Government solutions as an integrated system, they build applications that are siloed by department or agency.

Emerging economies need to enforce accountability and transparency in public sector, improve fiscal management, and provide citizens better accessibility to government services. Some countries have skipped desktop and directly embraced mobile technology as their primary means of accessing internet and communications. The need to use mobile platforms to deliver government services is therefore not an option, but a necessity.

In both developed countries and emerging economies, citizens need cost effective, integrated solutions that meet their needs. A second generation of e-Government systems use modern technology to deliver services through multiple channels, including mobile devices.

Imex Systems allows governments to embrace new technologies. As the needs in e-Government have evolved, so have the Imex Systems' offerings. Imex Systems, based in Washington DC, Toronto and Dubai is able to create a fully integrated technology platform that helps to not just implement e-Government, but smarter government.

Imex: The Go-To Firm

Founded in 1997, Imex Systems is well-positioned in the market as a specialized technology provider for smart governments and smart cities. "Imex Systems has a long history in the public sector and in providing technology and services that are specially developed for the government. We are a strong player in the market. Imex is the leader in multi-channel customer service technology," says President and CEO Damodar Arapakota.

Imex Systems' integrated iGov technology platform addresses all the needs and customer service pain points of governments, helping to modernize and transform their service delivery while drastically reducing cost of implementation. Since the platform includes all required components and eliminates the need for extensive custom development, implementation timelines are quite short, and project risk is minimized.


There are many companies who can build custom e-Government applications. Custom solutions are expensive, and often lack integration and provide poor customer experience. Imex iGov is the only ready-made purpose-built e-Government technology platform available in the market. It provides multi-channel service delivery and payment capability, as well as all the components to quickly build and deliver eServices.

The Difference

iGov includes a number of modular components that

interoperate to provide an integrated platform designed to enhance customer service while improving internal operating efficiency. It provides 24 x 7 accessibility for government services through multiple channels, citizen communications, customer service management, multi-mode payments, business process automation, and enterprise integration. iGov has proven to be an ideal and cost-effective platform for public sector modernization that can result in truly transformative service delivery. The firm's solution has drawn clients who range from small towns to federal governments in North America and around the world.

Imex is forging ahead to incorporate the latest technologies to keep up with citizen expectations while simplifying service delivery and reducing costs for governments.

Imex has also started to deliver cloud and transaction-based services in North America. 



Damodar Arapakota, President & CEO